#### PROPOSED TABLE OF ORGANIZATION **AND MANPOWER COMPLEMENT BY YEAR END 2013** 11 PNCC BOARD **BOARD OF** BOARD OF **DIRECTORS DIRECTORS CHAIRMAN** OFFICE OF THE CHAIRMAN TOTAL CORPORATE **EXECUTIVE** MANAGEMENT SECRETARIAT SUPPORT OFFICE OF THE PRESIDENT BUSINESS PRESIDENT CONC CONC DEVELOPMENT TREASURY **EXECUTIVE** MISD **ACCOUNTING** SUPPORT **GEN. SERVICES** LEGAL SUPPORT 5 2 **BUSINESS DEVELOPMENT** SPECIAL PROJ. MANAGEMENT SERVICES MMD TOTAL PROPERTY JOINT VENTURES MANAGEMENT PD 1894 LEASE/SALE/DISPOSAL/ 1 (CONCURRENT) DEVELOPMENT 2 (CONCURRENT) 2 4 6 **GENERAL** LEGAL SUPPORT TREASURY **ACCOUNTING** M.M.D. **SERVICES** PNCC-CORP, CONTROLLERSHIP ASSET DISPOSAL 1 CONCURRENT DATE: FEB 0 7 2013 5:10 TIME: -

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### PHILIPPINE NATIONAL CONSTRUCTION CORPORATION SCHEDULE OF MANPOWER UNLOADING BUDGET 2013

PLANTILLA:

			Manpo	ower Moveme					
			er of Office		ignation/Separation				
Offices	Dec 2012	Count	Name/s	Count	Name/s	Dec 2013	Remaining Officers/Employees		
Board: Office of the Chairman	2					2	Monsanto/Libongco		
Management:  1 Office of the President	6				Lago (March 2013) Namocatcat (May 2013)	4	Sison/Punsalan/Delivios/Madrona		
2 Special Project	2	-1	Faminiano	-1	Sales (December 2012)	0			
3 Legal Support	5	1	Lopez-de Leon	-4	Lopez-de Leon (Apr 2013) Lim (April 2013) Javier (May 2013) Paco (June 2013)	2	Salazar/Nepomuceno		
4 Treasury	2			-1	Pasetes (May 2013)	1	Silvestre		
5 Accounting	6				Cordero (May 2013) Talusan (October 2013)	4	Vales/Mejorada/Vicente/Orallo		
6 General Services (formerly HR and Admin)	9	-1	Faminiano Lopez-de Leon		Alejandrino (June 2013) Bassig (June 2013) Calimag (June 2013)	6	Erece/Faminiano/dela Cruz/ Hernandez/Hugo/Simbulan		
7 Materials Management	3			-2	Pangilinan (May 2013) Manlawe (July' 2013)	1	Mortel		
Sub-total	33	0		-15		18			
Total	35	0		-15		20			

81/02/14/2013

Effective Date	Manpower	Manpower Cou	unt
of Separation	Reduction	as of Covering Period	Headcount
Dec 31, 2012	-1	Jan to Mar	34
Mar 31, 2013	-1	April 30	33
April 30, 2013	-2	May 31	31
May 31, 2013	-5	June 30	26
June 30, 2013	-4	July 🥩	22
July 31, 2013	-1	Aug to Oct	21
Oct 31, 2013	-1	Nov to Dec	20
	-15		

Thirteen (13) or 86.67% of the total manpower reduction of fifteen (15) personnel is projected to be attained beginning of July 2013.

# **2013 BUDGET ASSUMPTIONS**

The budget was prepared in accordance with the basic guidelines and assumptions distributed to the offices/divisions on October 22, 2012. Among the significant assumptions are the following:

## 1. INCOME STATEMENT:

### 1.1 Revenues:

- Accrual of the 10% revenue/dividend share in Joint Venture Companies (pending instruction to consider the DOF's position that there is no legal basis for PNCC to retain the dividend share).
- Accrual of the rental income from the leased area of the FCA property (the unoccupied portion will be bidded-out to settle the debt to the National Government and to correspondingly stop the P21.25M penalty charges per month imposed by the TRB on unpaid concession fee).
- > Accrual of rental income from DISC at P58,625 (net of VAT) per month.

### 1.2 Overhead:

- Manpower cost and related benefits: gradual manpower reduction from 35 at the end of CY 2012 to 20 (i.e. board and management with 2 and 18 employees, respectively) at the end of CY 2013.
- > Grant of the allowable benefits, such as: rice subsidy, clothing allowance, cash gift, and year-end benefit.
- Employee economic assistance is likewise provided, but payment of which is subject to the approval of the Governance Commission for GOCCs (GCG).
- Group hospitalization insurance (Medicard) per entitlement/premium rate provided by HR. The following are initially provided for in the budget:
  - o Directors/Spouses; and
  - Executives, Officers, and Employees/qualified spouses and maximum of two (2) qualified dependent children.
- Provision of shuttle service to employees to and from place of office is discontinued starting March 01, 2013.
- Per diems (rates as provided for in EO 24) are considered based on the hereunder presented schedule of board and committee meetings:

Regular Board

Special Board

Joint Finance/Audit Committee

Legal Committee

Compensation Committee

Task Force

Monthly;

- Every other month;

- Every other month;

- Quarterly;

- Semi-annual; and

Quarterly.

# > Director's reimbursable expenses per month:

Transportation

- P15,000.00:

Representation

- P20,000.00; and

Communication

-P 2,000.00.

COA audit fee: from residency to visitorial audit basis.

## 1.3 Other Income (Charges):

- Accrual of the 2% penalty charges on unpaid concession fee (awaiting the decision of the DOF on PNCC's request for the suspension of the same).
- > Parking fee collections, net of value-added tax and related costs and expenses.
- ➤ Gain on disposal of property and equipment and other inventory/scrap materials covered under Batch No. 58.

# 2. BALANCE SHEET/CASH FLOW:

#### 2.1 Collections:

	Particulars	Covering Month	Month of Collection
1	Share in JVC's Gross Revenue: 10% of 6% Share in MNTC	December 2012 Jan to Nov 2013	July 2013 December 2013
	10% of 3.5% Share in CMMTC 10% of 1.75% Share in SLTC	Within 30 days after Within 30 days after	
2	Dividend Income: 10% of Equity Share in MNTC	June 2013 December 2013	Within the
0	10% of Equity Share in TMC	February 2013 July 2013	reference month
3	Rental Income	Every 5 <sup>th</sup> day of the morental of Mr. Sedano against the remaining	which is applied

Particulars	Covering Month	Month of Collection		
	rental as of December 2 May 2013).	2012 (i.e. January to		
4 Oil Companies				
APY (P2.068 M)	rental as of December 2012 (i.e. Janua May 2013).  mpanies (P2.068 M) May 2010 to Apr 2012 April 2013 Phils. (P0.867M) Mar 2010 to April 2012 January 2013	April 2013		
Total Phils. (P0.867M)				
Big "3" Oil Companies (P53,233M)	Referred to Legal/Under	Reconciliation		

### 2.2 Disbursements:

- Suppliers of goods and services on account of 30 days.
- Net output tax, if any, payable the following month.
- Payroll payable within the reference month.
- Employer share on premium contributions (SSS, Philhealth, and Pag-ibig) due the following month.

### 2.3 Others:

- Disposal of property and equipment and other inventory/scrap materials covered under Batch No. 58 with an indicative price of P15.232 million (awarded price should not be lower than the indicative price). Schedule of disposal is March 2013.
- Collection of parking fee at the FCA property (trial period for three months only, i.e. from January 21, 2013 to April 20, 2013) based on average daily collection of P13,858.87 (net of Vat). Afterwhich, the property will be rented out to interested party and projected to earn additional P3M revenue.

# **FINANCIAL HIGHLIGHTS**

# 2013 Budget (P000):

## Statement of income:

	Actual	Budget	Increase (Decrease)		
	2012	2013	Amount	%	
Revenue	116,169	148,101	31,932	27	
Gen. and Adm. Overhead:				300,000	
Board	9,950	12,132	2,182	22	
Resident Auditor	2,996	800	(2,196)	(73)	
Management	69,409	50,176	(19,233)	(28)	
Total Overhead	82,355	63,108	(19,247)	(23)	
Income from Operation	33,814	84,993	51,179	151	
Other Income (Charges)	(241,649)	(248,174)	(6,525)	(3)	
Net Loss	(207,835)	(163,181)	44,654	21	

## General and Administrative Overhead:

		Percentage to
Account	Amount	Total Overhead
Salaries, Wages, and Allowances	21,834	34.60
Bonus and Gratuities	3,974	6.30
Fringe Benefit/Tax Expenses	3,204	5.08
Employees Terminal Pay-VL/SL	1,964	3.11
Other Payroll Related Accounts	1,563	2.48
Sub-total	32,539	51.56
Transportation and Travelling	4,458	7.06
Directors' Fees and Allowances	3,939	6.24
Light and Water	3,514	5.57
Taxes and Licenses	2,673	4.24
Entertainment, Amusement & Recreational Exp.	2,649	4.20
Security Services-Salaries of Guards/Agency Fee	1,986	3.15
Janitorial and Messengerial Services	1,941	3.08
Professional Fees	1,922	3.05
Legal and Documentation Expenses	1,865	2.96
Other Outside Services	1,807	2.86
Repairs and Maintenance-Materials and Labor	1,119	1.77
Postage and Other Communications	1,110	1.76
Others (less than P1M/account title)	1,586	2.51
The second secon	30,569	48.44
	63,108	100.00

Payroll and related accounts cover 51.56% or P32.539 million of the total overhead of P63.108 million.

## Result of Operation:

The overhead account of P63.108 million is 42.61% of the total projected revenue of P148.101 million (inclusive of revenue share of P80.578 million, dividend share of P15.481 million, and rental income of P52.042 million). This resulted to net income from operation in the amount of P84.993 million.

After considering the other income (charges) account, the bulk of which is the penalty charges of P254.587 million, the company projected a net loss of P163.181 million.

### 2012 Financial Performance (P000):

	Actual	Budget	Increase (Decrease)		
	2012	2012	Amount	%	
Revenue	116,169	117,759	1,590	1	
Gen. and Adm. Overhead	82,355	80,408	(1,947)	(2)	
Income from Operation	33,814	37,351	3,537	10	
Other Income (Charges)	(241,649)	(259,197)	(17,548)	(7)	
Net Loss	(207,835)	(221,846)	(14,011)	(7)	

For the period ended December 31, 2012, the company incurred losses of P207.835 million, P14.011 million lower than the projected net loss of P221.846 million. The favorable variance is attributable to the recognition of dividend from ASDI (P10M) and gain on sale of property and equipment/scrap materials (P4.5M).

Worthwhile to note from the above presentation that if not for the accrual of penalty charges on unpaid concession fees amounting to P254.587 million, the Company could have realized a net income of P46.752 million in 2012.

F	АВ	С	l D	E	l F
1	PHILIPPINE NATIONAL CONSTRUCTION COR	RPORATION			
2					
3					
4					
5	(**************************************				
6	EVENUE TITLE	ACTUAL	PUDOET	1110 110	
7	EXPENSE TITLE	2012	BUDGET 2013	INC. / (D	10000
8		2012	2013	AMOUNT	%
9	REVENUE				
10	The state of the s				
11	The state of the s	35,987	46,103	10,116	28
12	1 Crown and Comment of Crown I Covering	22,773	23,315	542	20
13	1 OLIO OTOGOTICACING	6,911	11,160	4,249	61
14				1,210	"
15		4,262	5,135	873	20
16		4,534	10,346	5,812	128
17	January Charo III OLI O	0	0	. 0	0
18	10% Share in the Equity Share in MATES	0	0	0	0
19	Pontal Income	74,467	96,059	21,592	29
21	Rental Income	41,702	52,042	10,340	25
22	Total Revenue				
23	Total Neverlue	116,169	148,101	31,932	27
24	GENERAL AND ADMINISTRATIVE OVERHEAD				
25	Board:				
26	Office of the Chairman	0.050			
27	COA:	9,950	12,132	2,182	22
28	Office of the Resident Auditor	2.000	000		
29	Management:	2,996	800	(2,196)	(73)
30	Office of the President	12,441	10.765	(4.070)	// //
31	Legal Support	8,870	10,765	(1,676)	(13)
32	Treasury	3,000	1,654	(1,987) (1,346)	(22)
33	Accounting	5,538	5,095	(443)	(45)
34	General Services	13,752	9,458	(4,294)	(8) (31)
35	Materials Management	5,439	3,938	(1,501)	(28)
36	Common Account	17,345	12,383	(4,962)	(29)
37	Special Project	2,646	0	(2,646)	(100)
38	Office of the Support Services Group	42	0	(42)	(100)
39	Corporate Audit	30	0	(30)	(100)
40	Daang-Hari SLEX Linkroad Project	306	0	(306)	(100)
41	Subtotal - Management	69,409	50,176	(19,233)	(28)
42	T.1.0				. ,
43	Total General and Administrative Overhead	82,355	63,108	(19,247)	(23)
44	MOONE FROM OREDATION				
45	INCOME FROM OPERATION	33,814	84,993	51,179	151
46 47	OTHER INCOME (CHARGES)				
48	OTHER INCOME (CHARGES) Penalty Charges	(0515-			
49	Depreciation	(254,587)	(254,587)	0	0
50	Dividend Income	(10,497)	(7,701)	2,796	- 27
51	Gain on Sale of Property and Equipment	10,043	0	(10,043)	(100)
52	Gain on Sale of Inventory	4,472	7,815	3,343	75
53	Interest Income	1 245	2,893	2,893	100
54	Miscellaneous Income	1,245 7,675	0	(1,245)	(100)
55	Parking Fee	7,075	3,406	(7,675)	(100)
56		(241,649)	The second secon	3,406	100
57		(271,048)	(248,174)	(6,525)	(3)
58	NET LOSS	(207,835)	(163,181)	44,654	21
59					
60				Page 8	3
61				n <del>-c</del> s	- 1

		(401,000)	(163,181)	44,654	21	(19,852)	(10,405)	(7,042)	(15,806)	18		10.7			/	1-1,007	121,00
NE	TLOSS	(207,835)	(183 404)	SOPORES SON			(20, 195)	(11,435)	(21,424)	(21,863)	(21,165)	(21,862)	(21,862)	(21,165)	375 (21,862)	(21,165)	(21,86
_	4/50 mm = 1	(241,649)	(248, 174)	(6,525)	(3)	(22,314)	(20,195)	202	116	375	375	375	375	375	275	-	
Par	rking Fee	7,075	3,406	(7,675) 3,406	(100)	-	-	-	-		3	- 1		-	-	-	2
	icellaneous income	1,245 7,675	0	(1,245)	(100)	-		-,500	-		-	• .	3.0	-	-	-	1.55 2.44
	erest Income	1 245	2,893	2,893	100	- 1		2,893		*	- 1	*	-	-	-	- 1	
a	in on Sale of Property and Equipment	4,472	7,815	3,343	75	-	- 1	7,815	-	-	-		,5,10)	(010)	(615)	(615)	(6
	in on Sale of Property and Equipment	10,043	0	(10,043)		(722)	(722)	(722)	(615)	(615)	(615)	(615)	(615)	(20,925) (615)	(21,622)	(20,925)	(21,6
357	preciation	(10,497)	(7,701)	2,796	27	(21,623)	(19,530)	(21,623)	(20,925)	(21,623)	(20,925)	(21,622)	(21,622)	(20 005)	104		
9	nalty Charges	(254,587)	(254,587)	0	0	(24 600)	40.555			5:							
ľ	THER INCOME (CHARGES)					-,	0,100	4,585	5,618	5,911	7,947	11,153	6,706	6,371	7,127	6,724	10,
1	COME FROM OPERATION	33,814	84,993	51,179	151	2,462	9,790	4,393				4,881	4,140	4,509	4,211	4,421	4,
	otal General and Administrative Overhead	82,355	63,108	(19,247)	(23)	8,197	5,783	6,381	5,641	5,576	5,115			3,344	3,205	3,241	3
	tol Conord and & told in		00,170	(19,233)	(28)	6,910	4,879	5,224	4,635	4,428	4,174	3,585	3,238	2244		-	
	Subtotal - Management	69,409	50,176	(306)					-			-			-	- 1	
1	Daang-Hari SLEX Linkroad Project	30 306	0	(30)										-			
(	Corporate Audit	42	0	(42					•			-	-		142	740	1
	Office of the Support Services Group	2,646	0	(2,646		3,067	950	1,221	775	773	919	929	749		239 742	264	1
	Common Account Special Project	17,345	12,383	(1,501 (4,962		392 3,067	397	405	392	392	339	337	594 267	0.0	594	612	
	Materials Management	5,439	9,458 3,938	(4,294			950	1,001	968	918	984	437 624	101	1	401	364	1
	General Services	5,538 13,752	5,095	(443	(8)	451	446	466	243 456	248 438	00	59		63	55	55	
	Accounting	3,000	1,654	(1,346		248	244	859 255	843		001	363	355	000	910	817	
	Legal Support Treasury	8,870		(1,987			1,042 850	1,017	958		000	836	817	835	040		
	Office of the President	12,441	10,765	(1,676	(40)		The secretary		1	1 0/	6/	67	67	7 66	66	66	3
į	/anagement:	2,996	800	(2,19)	6) (73	67	67	67	67	67	67				1	1,112	+
	Office of the Resident Auditor	0.000	1			1	037	1,090	939	1,081	874	1,229	838	5 1,099	940	1,114	1
	Office of the Chairman	9,950	12,132	2,18	2 22	1,220	837	1,090	000						1		
	GENERAL AND ADMINISTRATIVE OVERHEAD Board:												10,04	10,080	11,338	11,148	5
		116,169	148,101	31,93	2 27	10,659	15,573	10,774	11,25	9 11,48	7 13,062	2 16,034			1	1,02	
	Total Revenue	41,702		10,34	10 25	4,324		O . 2000 000000	-,	1 4 5 5			0,00	0.0	15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-1	22.5
j	Rental Income	74,46		21,58	2 29	6,33	5 11,249	6,450	0 6,93	5 740	2 -	-	-		1 :	1 :	-
	10% Share in the Equity Share in MATES		0 0		0 0	5.4		-				- 5,00	-		-	-	
	10% Share in the Equity Share in SUTC	1,00	0 10,346	5,8	722.0	8 -	5,346	-	-		2,05	5,00	00	-	-		
	10% Share in the Equity Share in TMC	4,26 4,53	-1.00			N 9 K		-			2,05					1,02	
	10% Share in the Equity Share in MNTC	100				-	043	64	1,05	55 1,05	55 1,05	55 99	2.022/10	97 99			-920
	10% of 1.75% Share in SLTC Gross Revenue Dividend Income:	6,91			100000	2 1,88		14.55		43 2,04	46 1,94	-1.	- 10	200,000 E 200,000 E 200,000 E	0,00		28307333
	10% of 3.5% Share in CMMTC Gross Revenue	22,77		10,1		8 3,81			1,00	37 4,06	3.68	37 3,79	93 26	00			
	10% of 6% Share in MNTC Gross Revenue	35,98	7 46 400						1			1			1		
	Revenue Share:													Jan Tame	ZIC OCTOB	NOVEM	BEK D
	REVENUE	2012	2010	AMOUN	IT 9%	JANUAR	RY FEBRUAR	RY MARCH	H APRII	- MAY	JUNE	JULY	AUGU	ST   SEPTEME	ER OCTOR	R NOVEMI	nen! =
	EXPENSE TITLE	ACTUAL 2012	BUDGET 2013	INC.	(DEC.)												
		and the second second													98		
	(iii Frieddalid i esos)																
	FOR THE YEAR 2013 (In Thousand Pesos)			B													