





## 22 January 2021

MR. HERCULANO C. CO JR.
Chairperson
MR. MIGUEL E. UMALI
President and CEO
PHILIPPINE NATIONAL CONSTRUCTION CORPORATION (PNCC)
KM. 15 East Service Road, Bicutan
Parañaque City

RE: TRANSMITTAL OF RECALIBRATED 2020 PERFORMANCE SCORECARD

Dear Chairperson Co and PCEO Umali,

This is to formally transmit the Recalibrated 2020 Performance Scorecard (*Annex A*) of PNCC. The same is to be posted in PNCC's website, in accordance with Section 43 of GCG Memorandum Circular (M.C.) No. 2012-07.<sup>1</sup>

The PNCC Recalibrated Performance Scorecard submitted through a letter dated 30 September 2020² was reviewed and evaluated in view of the circumstances brought about by the COVID-19 pandemic, and in accordance with the residual authority of the Governance Commission as stated in GCG M.C. No. 2017-02.³ Note that in the Notice to all GCG Stakeholders dated 04 September 2020, the respective targets, weights, and rating scales pertaining to ISO Certification and Establishment of a Competency Framework shall be retained.

PNCC is further directed to submit its 4<sup>th</sup> Quarter Monitoring Report, based on the Recalibrated 2020 Performance Scorecard, **within thirty (30) days** from receipt of this letter.

FOR PNCC'S INFORMATION AND GUIDANCE.

Very truly yours,

cc: COA Resident Auditor - PNCC

<sup>&</sup>lt;sup>1</sup> CODE OF CORPORATE GOVERNANCE FOR GOCCS, dated 28 November 2012.

<sup>&</sup>lt;sup>2</sup> Officially received by the Governance Commission on 05 October 2020.

<sup>&</sup>lt;sup>3</sup> INTERIM PERFORMANCE EVALUATION SYSTEM (PES) FOR THE GOCC SECTOR, dated 30 June 2017.

## PHILIPPINE NATIONAL CONSTRUCTION CORPORATION (PNCC) **Recalibrated 2020 Performance Scorecard**

	Components						Baseline Data				
	C	Objective/Measure	Formula	Wt.	Rating System <sup>a/</sup>	2017	2018	2019	2020		
	SO 1	Maximize Stakeholder Value									
ERS	SM 1	Construction and Development of Real Properties (FCA Properties)	Actual Accomplishment	10%	All or Nothing	N/A	N/A	(a) Signed Lease Contract for Porac Property; (b) Signed Lease Contract for the 3 Areas in FCA Property; (c) Disposition of Bicutan Property in 2019	OP Approval of TOR for FCA Property (9.9 has.)		
ЗТАКЕНОLD				5%					Signed Lease Contract for FCA Property		
CUSTOMERS / STAKEHOLDERS	SM 2	Percentage of Satisfied Customers	Actual Accomplishment		Actual / Target  0% if below 80%	N/A	N/A	90% <sup>i</sup>			
		a. Partner Agencies		5%					90% <sup>ii</sup>		
		b. Concessionaires		5%					90%		
			Sub-total	25%							
INTERNAL	SO 2	Improve Internal Systems and Procedures									
	SM 3	ISO Certification	Actual Accomplishment	5%	All or Nothing	NA	NA	ISO 9001:2015 Certification	ISO 9001:2015 Certification		

<sup>&</sup>lt;sup>i</sup> Using the Standard Methodology and Questionnaire developed by GCG. <sup>ii</sup> Using the Enhanced Standard Guideline on the Conduct of Customer Satisfaction Survey by the GCG.

Components						Targets				
C	Objective/Measure	Formula	Wt.	Rating System <sup>a/</sup>	2017	2018	2019	2020		
	Construction and Development of Expressway Projects									
SM 4	a. Lucena-Matnog Expressway/SLEX TR5	Actual Accomplishment	2%	All or Nothing	NA	NA	Approval of Joint Investment Proposal	Start of STOA Negotiation		
			2%					Completion of STOA Negotiation		
	b. Pasig River Expressway Project (PAREX)	Actual Accomplishment	7%	All or Nothing	NA	NA	Effective Memorandum of Agreement (BJVA) on PAREX after OGCC's comments	Signed BJVA with Selected Proponent		
								OP Approval of Assignment of Usufruct		
								Start of STOA Negotiation		
	c. Integrated Airport Toll Expressway Network (IATEN)	Actual Accomplishment	3%	All or Nothing	NA	NA	Signed Memorandum of Agreement (MOA) on BUTEX	Enter into a Joint Venture Agreement (JVA) for IATEN Project		
								Approval of Assignment of Usufruct by OP on IATEN Project		

	Components						Targets			
	C	Objective/Measure	Formula	Wt.	Rating System <sup>a/</sup>	2017	2018	2019	2020	
	SO 3	3 Enhance Mobility of People and Commerce								
	SM 5	Increased Annual Daily Traffic								
		a. Metro Manila Skyway Stage 3	Actual Accomplishment	6%	All or Nothing	NA	NA	a. Completion of Segmental Works: i. San Juan River ii. Section 3 iii. Section 4 iv. Balintawak b. Segment 1 - Actual Toll Operation	Full Operation of Skyway Stage 3	
		b. FTI-Bicutan	Actual Accomplishment	1%	All or Nothing	NA	NA	5% of Segment 1 Completed	on Project Gantt Chart	
			Sub-total	26%						
	SO 4	Reinforce Collection Systems								
FINANCE	SM 6	Percentage of Receivables Collected	Actual Accomplishment	3%	Actual / Target	NA	NA	Collection of at Least 10% of Judgment/ Monetary Award	Collection of at least 10% or ₽7.8 Million of Judgment / Monetary Award of PMMA (₽78M)	

	Components						Targets			
	C	Objective/Measure	Formula	Wt.	Rating System <sup>a/</sup>	2017	2018	2019	2020	
	SO 5	Improve Equity and Debt Management Service Strategies								
	SM 7	Revenues	Service Income + Share in JVAs + Dividend Income + Interest Income	7%	Actual / Target	₽328.93 M	-	8% Increase from 2018 Revenues	10% Increase from 2019 Revenues	
	SM 8	Lease Income	Actual Amount	6%	Actual / Target	₽125.34 M	-	13% Increase from 2018 Lease Income	10% Increase from 2019 Lease Income	
	SM 9	Conversion of Debt-to- Equity	Actual Accomplishment	1%	All or Nothing	NA	NA	Finalization of Debt Payment Scheme with PMO	Negotiation of Debt Payment Scheme with PMO	
			Sub-total	17%						
	SO 7	Development of Manpov								
LEARNING & GROWTH	SM 11	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	NA	NA	Board-approved Competency Model	Board-approved Competency Model	
			Sub-total	5%						
			73%							