

## HERCULANO "JOJI" C. CO, JR.

### EDUCATIONAL BACKGROUND

	<u>Educational Institution</u>	<u>Yr. Graduated</u>
Elementary	: Crusader's Academy	1972
Secondary	: Colegio de San Juan de Letran	1976
College	: Colegio de San Juan de Letran	1980
	Bachelor of Science in Commerce Major in Marketing	
	Recipient: Marketing Leadership Award by the Phil. Marketing Association	
	Ateneo de Manila University College of Law	(Units)1980-81

### WORK EXPERIENCE

<u>Company</u>	<u>Position</u>	<u>Inclusive Dates</u>
Philippine National Construction Corporation Government Owned and Controlled Corporation	Chairman	Nov. 2017-present
Herco Agro-Industries, Inc. <i>Primarily engaged in milling, warehousing, wholesaling and retailing of palay and rice.</i>	Chairman	1982-present

<b>Aurora Securities, Inc.</b> <i>Stock brokerage engaged in the trading of securities.</i>	<b>Vice Chairman</b>	<b>1993-present</b>
<b>ALHEED International Trading Corporation</b> <i>Engaged in import/export of agricultural machineries and allied products.</i>	<b>Chairman</b>	<b>1995-present</b>
<b>Santa Clara Shipping Corporation</b> <i>RORO operator.</i>	<b>Director</b>	<b>1996-present</b>

### **AFFILIATIONS**

<b>PRESIDENT, Philippine Confederation of Grains Associations, Inc. (PHILCONGRAINS),</b> <i>PHILCONGRAINS a nationwide organization with institutional and individual members of rice millers, wholesalers, haulers, farmers, planters and processors.</i>		<b>1992-present</b>
<b>FOUNDING MEMBER, Philippine Grains Industry Council</b>		<b>1993-present</b>
<b>HONORARY CONSUL GENERAL, Consulate of the Government of Tuvalu (Philippines)</b>		<b>2009-present</b>
<b>MEMBER, Cereal Sub-committee, National Agricultural and Fishery Council (NAFC)</b>		<b>1992 to 1998</b>
<b>MEMBER, Business Sector Representative-Gintong Ani Program for rice and Corn</b>		<b>1993 to 1998</b>
<b>BOARD OF TRUSTEE, Business Sector, Philippine Rice Research Institute (PHILRICE)</b>		<b>1993 to 2016</b>
<b>MEMBER, Fraternal Order of Utopia, Ateneo College of Law.</b>		
<b>HONORARY MEMBER, Philippine Military Academy Class '82.</b>		
<b>EXECUTIVE COMMITTEE MEMBER, Friends of Rodrigo Duterte (FoRD)</b>		
<b>CAMPAIGN MANAGER REGION 2, Duterte National Campaign</b>		

### **TRAININGS AND SEMINARS ATTENDED**

<b>July 1, 1998</b>	<b>Speaker</b>	<b>DA-Training Workshop on Peanut Production</b>	<b>Iligan, Isabela</b>
<b>Sept. 2 &amp; 3, 1998</b>	<b>Delegate</b>	<b>Int'l Workshop on Micronutrient</b>	<b>Stuttgart, Arkansas</b>

Enhancement of Rice for Developing Countries

Oct. 15, 1998	Reactor	NAFC & BAS-Seminar Workshop on Marketing Costs for Palay/Rice	Diliman, Quezon City
October 18, 1998	Presentor	Kalatagan, Kaisahan, Kaunlaran 4 <sup>th</sup> Coop. Summit "Agro-Industrial"	Midtown Ramada Hotel, Manila
Oct. 28, 1998	Resource Speaker	Land Bank-Planning Workshop for 1999 Operations	LB-Multipurpose Hall, Makati City
Oct. 29, 1999	Resource Speaker	Asia Int'l Rice Conference '99 4 <sup>th</sup> Annual AIRC'99	Shangri-La's Mactan Island Resort, Cebu
June 14, 2000	Speaker	101th US Rice Millers Association Convention	Kapalua, Hawaii, U.S.A.
Nov. 8-10, 2000	Speaker	GRECON Convention & 20 <sup>th</sup> Anniversary	Phil. Village Hotel Pasay City
Mar. 3, 2002	Lecturer	University of Asia and the Pacific "Integrated Food System-Processing and Marketing"	ALB Building Univ. of Asia and the Pacific
Oct. 17, 2003	Speaker	World Rice Commerce 2003 "The Phil-Industry Outlook Trade Policy and Key Issues"	Melia Hanoi, Hanoi, Vietnam
Mar. 1, 2004	Lecturer	University of Asia and the Pacific "Integrated Food System & Marketing"	ALB Building Univ. of Asia and the Pacific
Nov. 30, 2004	Resource Person	Regional Workshop (FAO/AFMA/QUEDANCOR) "Enhancing Market and Credit Access of Traders: The Cases of PHILCONGRAJNS	Bayview Hotel Roxas Boulevard Manila
Feb. 28, 2005	Lecturer	Univ. of Asia and the Pacific "Integrated Food Systems: Processing & Marketing for the Rice Industry	UA & P, Pasig City
Mar. 15, 2005	Keynote Speaker	Fair Trade Alliance (FTA) "National Consultation-Dialogue of Rice and Corn Farmers on Trade-Related Matters"	Conrado Benitez Hall, Phil. Rural Reconstruction Movement (PRRM) Bldg. Quezon City
Sept. 8, 2005	Reactor	National Conference on Food	Heritage Hotel

		<b>Fortification "Sustaining Public-Private-NGO Partnership"</b>	<b>Roxas Boulevard EDSA Pasay City</b>
<b>Sept. 9, 2005</b>	<b>Reactor</b>	<b>Rice Fortification Forum "Rice Fortification: A Business Prospect"</b>	<b>Rembrandt Hotel Tomas Morato Quezon City</b>
<b>July 13, 2017</b>	<b>Speaker</b>	<b>Mid-Year Food and Agri-Business Conference Theme: Phil. Food and Agribusiness: Bright Spots and Opportunities Topic: "Rice Industry"</b>	<b>UA&amp;P, Ortigas Ctr. Pasig City</b>